

## **Insurance Account Representative – State Farm Agent Team Member**

Full-time Position – In office Osceola, AR

State Farm Insurance Agent located in Osceola, AR is seeking an outgoing, career-oriented professional to join their team. As a State Farm team member for Shawn Chafin – State Farm Agent, you will build and develop customer relationships within the community to promote State Farm products including auto, home and life insurance. You will also be marketing a wide range of banking products.

- Use a customer-focused, needs-based review process to educate customers about insurance options.
- Work with the agent to establish and meet marketing goals.
- Develop leads, schedule appointments, identify customer needs, and market appropriate products and services.

As an Agent Team Member, you will receive...

- Salary plus commission/bonus
- Paid time off (vacation and personal/sick days)
- Valuable experience with the largest home and auto insurance company in the United States
- Growth potential/Opportunity for advancement within my agency

Requirements

- Sales experience (outside sales or inside sales representative, retail sales associate, or telemarketing) preferred
- Enthusiastic about the role insurance and financial products play in helping people manage the risks of everyday life, recover from the unexpected, and realize their dreams
- Self-motivated
- Ability to make presentations to potential customers

If you are motivated to succeed and can see yourself in this role, please send your resume to [shawn.chafin.cjgf@statefarm.com](mailto:shawn.chafin.cjgf@statefarm.com).

This position is with a State Farm independent contractor agent, not with State Farm Insurance Companies. Employees of State Farm agents must be able to successfully complete any applicable licensing requirements and training programs.

